

Tim Van Mieghem

Author of the #1 International Bestseller *Shocking Profit*

Founding Partner, The ProAction Group | Operational Strategist

Why PE & CEO Audiences Book Tim

- **Battle-Tested Expertise:** 30+ years improving performance in hundreds of companies across industries.
- **Proven Frameworks:** Creator of The ProAction Group's 9-Box Assessment, a proprietary tool that uncovers hidden profit opportunities.
- **Transformative Impact:** Companies applying Tim's methods typically see 10–30% profit improvement within 12–18 months.
- **High-Engagement Delivery:** Tim combines sharp operational insight with real-world stories that resonate with CEOs and investors alike.
- **Sale Readiness:** Tim has deep expertise in improving operational discipline before the sale process to reduce diligence red flags, accelerate timelines, and increase competitive tension among buyers.



Speaking Topics for PE & CEO Conferences

1. Uncovering Hidden Profit in Any Business

Most companies have 10–30% more profit hiding in plain sight – buried in everyday processes, structures, and habits. Tim reveals the operational blind spots that limit EBITDA and enterprise value, and shows CEOs and investors how to surface and capture these gains systematically.

Audience Takeaways:

- Identify overlooked profit levers in portfolio companies.
- Apply a proven 9-Box Assessment framework to uncover hidden value.
- Recognize leading indicators that predict future EBITDA growth.

2. Building Companies That Run Themselves

PE firms and CEOs often over-rely on individual heroics to drive results. Tim lays out a blueprint for transforming companies into self-sustaining machines, where operational discipline, leadership development, and clear accountability create lasting enterprise value.

Audience Takeaways:

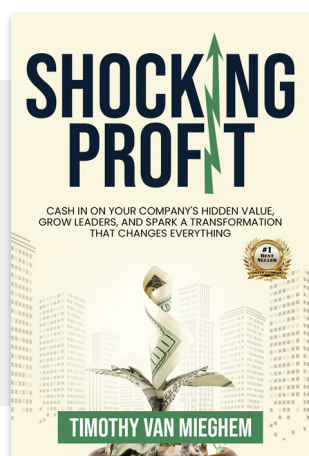
- Transition from “people-dependent” to “system-driven” operations.
- Build cultures of problem solvers and continuous improvement.
- Reduce execution risk and increase valuation multiples.

3. Operational Diligence: The PE Edge Post-Close

Financial diligence is table stakes. Operational diligence is where real alpha is generated. Tim shares a hands-on methodology to evaluate and accelerate performance across portfolio companies within the first 90–180 days post-close.

Audience Takeaways:

- Pinpoint gaps in leadership, systems, and processes that impede growth.
- Accelerate operational improvements without overwhelming management teams.
- Align strategy with execution to hit investment theses faster.



Formats Options

- Keynote (30 – 60 min)
- Fireside Chat with Investor or CEO
- Executive Roundtable
- Closed-Door Portfolio Company Sessions